

REVOLUTIONIZING CONTRACTING: LET'S MOVE DIRT!

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26 June 2019

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Acquisition Methods and Procurement Acquisition Lead Times (PALTS)

- Simplified Acquisition Procedures (SAP)
- Invitation for Bid (IFB)
- Best Value Trade Off (RFP)
- Task Orders on Indefinite Delivery (IDC)

Simplified Acquisition Procedures (SAP) FAR Part 12

SAP's are for supplies and services, including construction, and commercial items, that do not exceed the simplified acquisition threshold (SAT) of \$250K. Special authority for acquisitions of commercial items exceeding the SAT but not exceeding \$7 million.

1. Service & Supply
 - a. Non- Commercial (< \$250K)
 - b. Commercial (< \$7M) - Any item, other than real property, that is of a type customarily used by the general public or by non-governmental entities for purposes other than governmental purposes. (FAR Part 12)

2. Construction
 - a. < \$250K

PALT – 2 Months

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Invitation for Bid (IFB) FAR Part 14

- IFB's can be used for supplies, services and construction when a technical evaluation is deemed not necessary.
- Award is based off lowest Bid.
- PALT – 4 months
Below items, NOT all inclusive
 - ▶ Synopsis – minimum 15 calendar days
 - ▶ Advertise (solicitation) – minimum 30 calendar days
 - ▶ Procurement Reviews
 - ▶ Determination of Contractor Responsibility

Best Value Trade Off (RFP) FAR Part 15

This method is designed to foster an impartial and comprehensive evaluation of offerors' proposals to select the best value to the Government.

PALTS – 6 to 8 Months

- ▶ Source Selection Plan – determining evaluation factors
- ▶ Synopsis – minimum 15 calendar days
- ▶ Advertise (solicitation) – minimum 30 calendar days
- ▶ Procurement Reviews
- ▶ Technical Review Boards (Selection Board)
- ▶ Source Selection Decision Document

Architect-Engineer (A-E) for RFP

FAR Part 36 & EP 715-1-7

- This method uses the Brooks A-E Act which requires a public announcement of all requirements for A-E services, selection of the most highly qualified firms that is based on demonstrated competence and professional qualifications, as well as the negotiation of a fair and reasonable price.
- PALTS – 6 to 8 Months
 - ▶ Procurement Reviews
 - ▶ Determine evaluation factors
 - ▶ Synopsis – minimum 30 calendar days (contractors submitting SF330)
 - ▶ Technical Review Boards (Pre-selection and Selection Board)
 - ▶ Selection Board Report
 - ▶ Request for Price Proposal (solicitation)

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Determining Capacity & Not to Exceed (NTE) Amounts of Indefinite Delivery Contracts (IDC)

- Upcoming Work as projected by LRH
- Capacity requested by other Districts
- Unforeseen Requirements/Contingency
- Capacity usage on previous IDCs with same or similar scope

Task Orders on IDC's FAR Part 16

- An IDC provides for an indefinite quantity, within stated limits, of supplies, services, construction and A/E during a fixed period.
- Task Orders are written off the IDC's.
- SATOCs, MATOCs, and Multiple Awards

- PALT 6 to 8 weeks

Revolutionizing Contracting in the Huntington District

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Revolutionizing Contracting

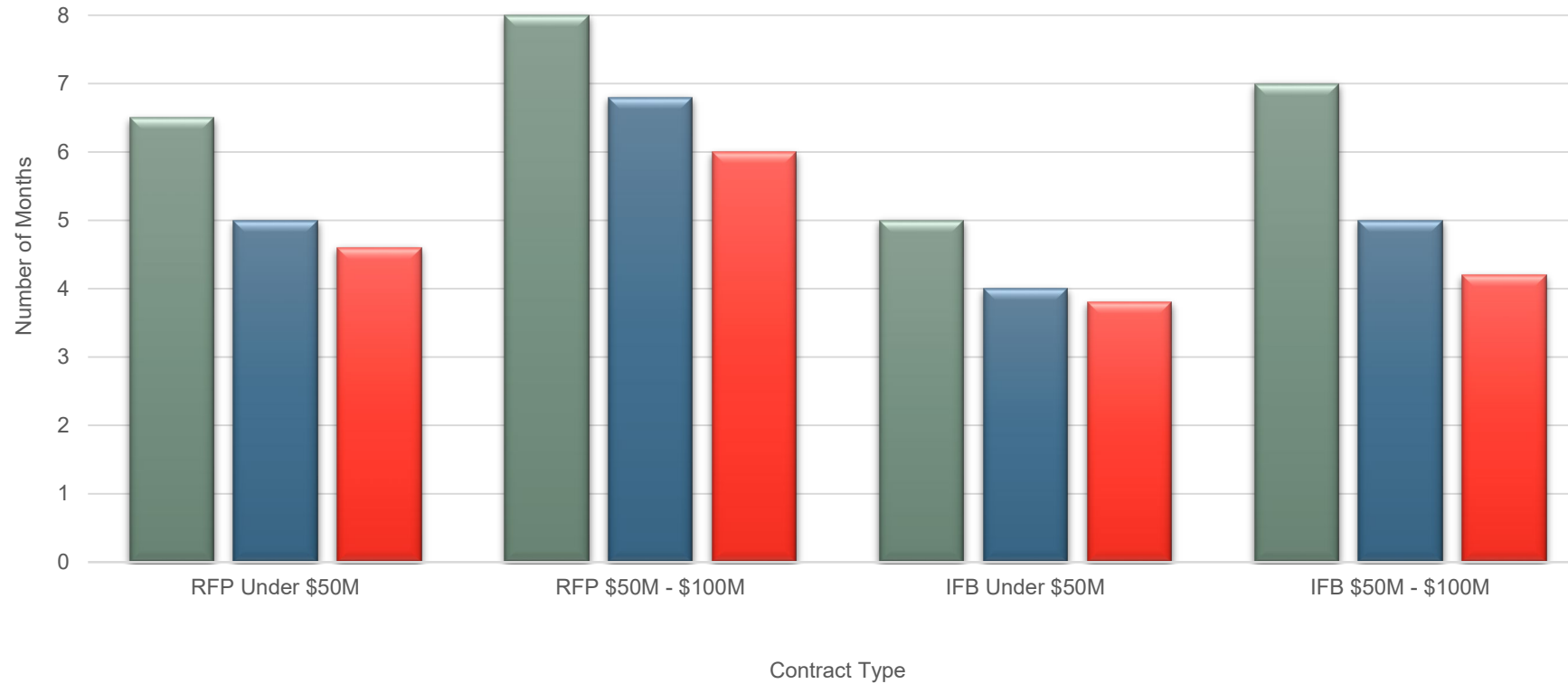
Determining Acquisition Strategy

- a. Advanced Acquisition Planning Board (AAPB)
 - a. Advanced Discussions are held to determine the best procurement method at the beginning stages of the project.
 - b. Discussions of new District processes
 - c. Changes or Additions to Federal policy
- b. Market Research
 - a. Sources Sought
 - b. Industry Days / Conferences
 - c. Past Procurements
 - d. Determines Set-aside (Small Business or other social economical set-aside)
- c. Milestones

Revolutionizing Contracting

- Concurrent reviews throughout the process
- Use of programmatic documents (as applicable)
- Early SCO involvement
- Early PDT involvement
- Risk informed decisions and acceptance
- Continuously re-evaluating internal processes

Summary of Acquisition Timelines



■ Standard ■ Concurrent Reviews ■ Early PDT Involvement

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Anticipated New Operations & Maintenance IDIQ Contracts

Fishtrap Maintenance (SB)	\$2.5 M (NTE)	Base + 4 Options	4th Qtr FY19
Grayson Lake Mowing, Cleaning & Maintenance (SB)	\$1.2 M (NTE)	Base + 4 Options	4th Qtr FY19
Sutton Mowing & Maintenance (SB)	\$1.2 M (NTE)	Base + 4 Options	4th Qtr FY19
Yatesville Mowing & Maintenance (SB)	\$800 K (NTE)	Base + 4 Options	4th Qtr FY19
Beech Fork Lake Mowing, Cleaning & Maintenance (SB)	\$900 K (NTE)	Base + 4 Options	4th Qtr FY19
Beach City/Bolivar Dam Mowing, Cleaning & Maintenance (SB)	\$600 K (NTE)	Base + 4 Options	4th Qtr FY19
Marietta Repair Station Mowing, Cleaning & Maintenance (SB)	\$255 K (NTE)	Base + 4 Options	4th Qtr FY19

Anticipated New IFB Contracts

<u>Project</u>	<u>Projected Advertise Date</u>
Bluestone Phase V Construction (Unrestricted)	4th Qtr FY 19

Anticipated Architect/Engineering IDIQ Contracts

<u>Contract Type</u>	<u>Anticipated Value (NTE)</u>	<u>Contract Duration Anticipated</u>	<u>Estimated Advertisement Date</u>
Design Engineering (National Use) (Minimum of 3 Unrestricted)	\$90M (Shared Capacity)	Base + 4 Options	4th Qtr FY19
Engineering Construction Services (Minimum of 3 Unrestricted)	\$90M (Shared Capacity)	Base + 4 Options	1st Qtr-2nd Qtr FY20
Inland Navigation and Water Resources Planning Services (Minimum of 3 SB)	\$10M (Shared Capacity)	Base + 4 Options	1st Qtr-2nd Qtr FY20
Water Quality Testing	\$1.5M	Base + 4 Options	2nd Qtr FY20
Relief Well Extraction	\$5M	Base + 4 Options	1st Qtr-2nd Qtr FY20
Cost Engineering (Minimum of 3 Unrestricted and Minimum of 3 SB)	\$49M (Shared Capacity Unrestricted) and \$10M (Shared Capacity SB)	Base + 4 Options	4th Qtr FY19
Geotech (Minimum of 3 Contracts) (Unrestricted)	\$30M (Shared Capacity)	Base + 4 Options	4th Qtr FY19

Questions



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