

GREAT LAKES AND OHIO RIVER DIVISION
2019 OUTREACH OPPORTUNITIES BY MONTH

Month	Date	Event	Location	District	E-mail Contact
January	28-29	Kentuckiana Post S.A.M.E. SB Workshop	Louisville, KY	LRL	sbo-lrl@usace.army.mil
	30	Louisville District Open House (Federal Forum)	Louisville, KY	LRL	sbo-lrl@usace.army.mil
February	5	7th Annual Greater Birmingham Area Government Business Matchmaker	Birmingham, AL	LRN	sbo.lrn@usace.army.mil
	5	Southwestern PA Engineering Outreach	Pittsburgh, PA	LRP	lrp.sbo@usace.army.mil
	7	Huntington District Operations & Maintenance Open House	Huntington, WV	LRH	lrh.small.business@usace.army.mil
	11-13	National 8(a) Small Business Conference	Nashville, TN	LRN	sbo.lrn@usace.army.mil
	13	Roofing Industry Day/NRCA Convention	Nashville, TN	LRL	sbo-lrl@usace.army.mil
	20	Chicago District Business Opportunities Open House	Chicago, IL	LRC	lrc.sbo@usace.army.mil
	27	UT CIS PTAC Elevator Speech Training	Nashville, TN	LRN	sbo.lrn@usace.army.mil
	28	Energy, Technology, Environmental Business Association BOC	Knoxville, TN	LRN	sbo.lrn@usace.army.mil
March	6	Nashville District Small Business Industry Day and Business Opportunities Open House	Nashville, TN	LRN	sbo.lrn@usace.army.mil
	7	Minority, Women, and Disadvantaged Business Enterprises Conference	Pittsburgh, PA	LRP	lrp.sbo@usace.army.mil
	29-30	S.A.M.E. Midwest Small Business Expo	Northbrook, IL		
	27	Detroit District Business Opportunities Open House	Detroit, MI	LRC/LRE	lrc.sbo@usace.army.mil
April	10	East Tennessee Business Growth Conference (PTAC/SBDC) Government Business Matchmaker	Clinton, TN	LRN	https://www.eventbrite.com/e/east-tennessee-small-business-growth-conference-tickets-54899865977
	11	Dynamic Networking for Small Business, Fairmont	Fairmont, WV	LRH/LRP	lrp.sbo@usace.army.mil
	16-18	U.S. Dept of Energy Annual Small Business Expo	Pittsburgh, PA	National	http://energy.gov/osdbu/smallbusinessconference/small-business-conference
	16	EPA Small Business Conference: Can We Do Business?	Chicago, IL	LRC	lrc.sbo@usace.army.mil
	16	7th Annual Supplier Diversity Outreach Summit	Knoxville, TN	LRN	sbo.lrn@usace.army.mil
	17-18	S.A.M.E. St. Louis and Scott Field Posts/SMPS Industry Day	O'Fallon, IL	LRL	sbo-lrl@usace.army.mil
May	8	Buffalo Small Business Matchmaker	Buffalo, NY	LRB	lrp.sbo@usace.army.mil
	20	C3 Contracting Event, CMU Pittsburgh	Pittsburgh, PA	LRP	lrp.sbo@usace.army.mil
	21	University of Northern Alabama PTAC Matchmaker	Florence, AL	LRN	sbo.lrn@usace.army.mil
	30-31	Showcase for Commerce	Johnstown, PA	LRP	lrp.sbo@usace.army.mil
June	13	Buffalo District Business Opportunities Open House and Buffalo Post S.A.M.E. Small Business Workshop	Buffalo, NY	LRB	lrp.sbo@usace.army.mil
	25-26	Huntington Post S.A.M.E. 6th Annual Huntington Small Business Conference	Huntington, WV	LRH	lrh.small.business@usace.army.mil
August	7	PINK - LRD WOSB Targeted Outreach Event	Louisville, KY	LRL	sbo-lrl@usace.army.mil
	8	Louisville District Business Opportunities Open House	Louisville, KY	LRL	sbo-lrl@usace.army.mil
	8	COSE B2B Matchmaker Event	Cleveland, OH	LRB	lrp.sbo@usace.army.mil
	22	Dynamic Networking for Small Business, Erie	Erie, PA	LRP	lrp.sbo@usace.army.mil
October	8-10	Energy, Technology, Environmental Business Association BOC	Knoxville, TN	LRN	sbo.lrn@usace.army.mil
	TBD	Pittsburgh Outreach Event, tentative (moved from Sept)	Pittsburgh, PA	LRP	lrp.sbo@usace.army.mil
	10	Nashville, TN, PTAC Construction Opportunities Conference	Nashville, TN	LRN	sbo.lrn@usace.army.mil
	23	Government Agency Coordination Office (GACO) & PTAC Annual Procurement Opportunities Fair	Monroeville, PA	LRP	lrp.sbo@usace.army.mil
	30	Rochester, NY, Business Expo and Matchmaker	Rochester, NY	LRB	lrp.sbo@usace.army.mil
November	TBD	KY SBA Veteran's Conference	Louisville, KY	LRL	sbo-lrl@usace.army.mil
	13	APTAC National Conference	Washington, DC	LRN	sbo.lrn@usace.army.mil
	20-22	S.A.M.E. 2018 National Small Business Conference	Dallas, TX	National	www.SAME.org

*Calendar events are subject to change. Use contact information closer to event month to verify, or watch "www.FBO.gov" for notifications of Small Business events.